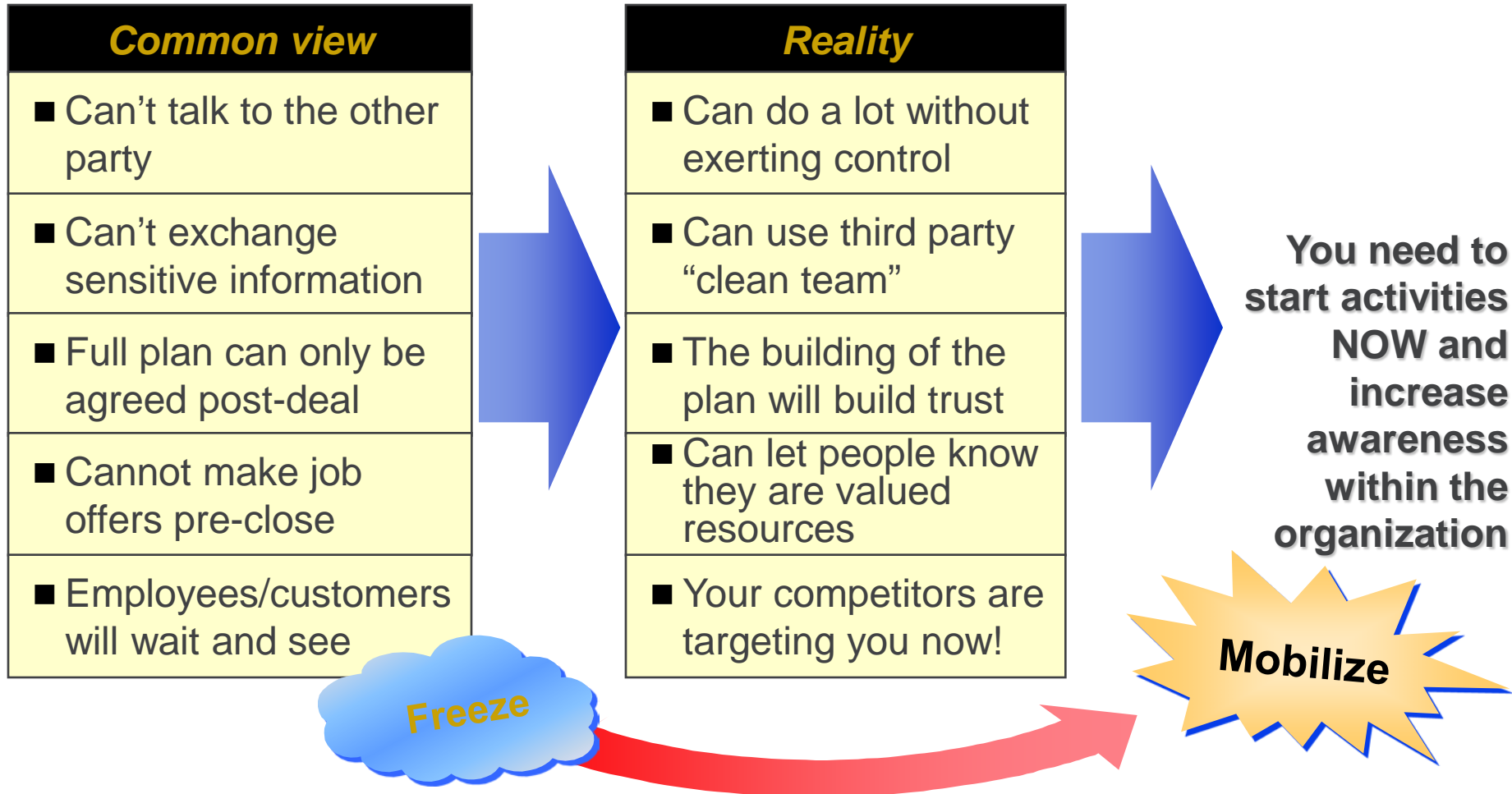


# How much can you do between signing and closing?



# What data can be provided pre-closing?

- Almost always permitted:
  - Computer systems; accounting, treasury and information systems; general descriptions of products/services; facility descriptions; non-competitively sensitive environmental information; announced capital expansion/closure plans; personnel information (but not detailed cost/salary information); published financial statements; corporate structure; historic regional sales by volume/product type (i.e., not by customer); historic aggregate costs of input, supplies and facilities (i.e., not by product/supplier); historic aggregate profit margin; historic aggregate expenses and overhead charges.
- Restricted:
  - Marketing plans and strategies; historic pricing data and customer information; historic individual product margin; historic individual costs of input, supplies and facilities; current regional sales by volume and product type (not by customer); new product development or discontinuation of existing products; unannounced capital expansion/closure plans; proprietary technical know-how and data.
- Almost always prohibited:
  - Current pricing data; current bids or negotiations with customers; current specific customer information; current wage and salary information; future pricing intentions; future customer strategies; current individual product margin information; current individual costs of input, supplies and facilities.